

ICC INDIA – PROTECON BTG PRESENTS

PRACTICAL

MANAGEMENT OF

FIDIC CONTRACTS

A Practical 2-Day Masterclass
Designed to equip Project Management,
Contracts, Commercial, Planning and
Legal Professionals with practical
knowledge of FIDIC Contracts, Contract
Administration, Claims Management,
Extension of Time (EOT), Risk Allocation
and Dispute Resolution.

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ABOUT THE PROGRAM

PRACTICAL MANAGEMENT OF FIDIC CONTRACTS

FIDIC contracts are among the most widely used standard forms of contract for international construction and infrastructure projects.

This intensive two-day program provides participants with a practical understanding of FIDIC principles, contractual obligations, contract administration, delays, claims, risk allocation, defects management, and dispute resolution.

The program combines practical case studies, real-life examples and group assignments to enable participants to confidently manage FIDIC-based projects.

YOU WILL LEARN HOW:

- ✓ Understand FIDIC contract structure and philosophy
- ✓ Select the correct FIDIC form of contract
- ✓ Manage Employer, Engineer and Contractor obligations
- ✓ Handle delays and EOT claims
- ✓ Manage contractual risks and liabilities
- ✓ Deal with suspension and termination
- ✓ Handle defects and taking-over procedures
- ✓ Prepare and evaluate contractual claims
- ✓ Understand dispute resolution mechanisms

BENEFITS:

- Better understanding of FIDIC contracts
 - Improved contract administration skills
 - Practical approach to EOT and Claims
 - Enhanced risk management capability
 - Better dispute avoidance and resolution skills
 - Real-life project case study exposure
- Based on program objectives and curriculum.

THIS PROGRAM WILL COVER THE FOLLOWING KEY ACTIVITIES WITH PRACTICAL EXAMPLES:

1	FIDIC Fundamentals & Contract Structure	Understanding FIDIC philosophy, contract framework, clauses, and stakeholder responsibilities.
2	Contract Selection & Application	Selection of appropriate FIDIC contracts through practical project-based exercises.
3	Contract Administration	Managing contractual obligations of Employer, Engineer, Contractor, and Subcontractors.
4	Delays & Extension of Time (EOT)	Practical assessment of delays, entitlement analysis, and EOT determination.
5	Risk Allocation & Contractual Liability	Understanding allocation of risks and responsibilities under FIDIC contracts.
6	Claims, Defects & Dispute Resolution	Managing claims, defects liability, dispute avoidance, and arbitration procedures.

OUTCOME OF PROGRAM:

By the end of this **two-day program**, participants will be able to independently interpret and administer FIDIC contracts, assess Extension of Time (EOT) entitlement, manage contractual risks, handle claims and disputes, and apply FIDIC principles confidently in real-life construction and infrastructure projects. Participants will develop practical contract management skills suitable for EPC, infrastructure, energy, and capital-intensive projects.

SESSION - 1**(10.00 AM
TO 11.30 AM)****Introduction to Construction Contracts & FIDIC Framework**

- Types of contractual arrangements
- Why FIDIC Contracts?
- Evolution of FIDIC
- International best practices

TEA BREAK (11.30 AM TO 11.45 AM)**SESSION - 2****(11.45 AM
TO 01.15 PM)****FIDIC Editions & Contract Selection**

- FIDIC Rainbow Suite
- Red, Yellow, Silver, Gold Books
- Differences between 1999 & 2017 Editions
- Contract selection exercise

LUNCH (01.15 PM TO 02.00 PM)**SESSION - 3****(2.00 PM
TO 3.30 PM)****General Provisions & Key Clauses**

- Contract structure
- Definitions and interpretation
- Communications
- Rights and obligations

TEA BREAK (03.30 PM TO 03.45 PM)**SESSION - 4****(03.45 PM
TO 05.15 PM)****Employer, Engineer & Contractor Responsibilities**

- Employer obligations
- Engineer's authority
- Contractor obligations
- Contract administration principles

SESSION - 1**(10.00 AM
TO 11.30 AM)****Commencement, Delays & EOT**

- Commencement provisions
- Delay events
- Extension of Time
- Practical EOT case study

TEA BREAK (11.30 AM TO 11.45 AM)**SESSION - 2****(11.45 AM
TO 01.15 PM)****Risk Allocation & Contract Management**

- Risk allocation principles
- Contractor risks
- Employer risks
- Managing contractual exposure

LUNCH (01.15 PM TO 02.00 PM)**SESSION - 3****(2.00 PM
TO 3.30 PM)****Suspension, Termination & Defects**

- Suspension provisions
- Contract termination
- Defects notification period
- Defects correction procedures

TEA BREAK (03.30 PM TO 03.45 PM)**SESSION - 4****(03.45 PM
TO 05.15 PM)****Claims, Disputes & Contract Closure**

- Claims management
- Dispute Avoidance Boards
- Arbitration process
- Contract closeout

Amit Kathpalia

FIE, FICCP, MRICS, Senior Planning Engineer

Independent Consultant – Construction Contracts, Claims & Dispute Resolution
Formerly with Leading International Consultancy Firms



Professional Skills

- Contract Management & Administration
- Claims Management & Analysis
- Extension of Time (EOT) Analysis
- Delay, Disruption & Concurrency Analysis
- Construction Planning & Programming
- Risk Management & Contractual Risk Analysis
- Dispute Resolution (DAB, Arbitration)
- Project Controls & Cost Management
- Contract Strategy & Negotiation
- Change Management & Variation Analysis
- Tendering & Procurement Support
- Expert Witness & Dispute Advisory
- Training & Capacity Building
- FIDIC, NEC and Other Standard Forms of Contract

Software Skills

- Primavera P6
- MS Project
- TILOS
- Advanced Excel
- Power BI (Reporting & Analytics)

Education & Memberships

- Fellow, Institution of Engineers (FIE)
- Fellow, Indian Council of Construction Professionals (FICCP)
- Member, Royal Institution of Chartered Surveyors (MRICS)
- Senior Planning Engineer (Sr PE)

Career Summary

Amit Kathpalia is a highly experienced **Construction Contracts, Claims and Dispute Resolution specialist** with over **40+ years of international experience** in the infrastructure, construction, and engineering industries.

He has worked with **leading international consultancy and contracting organizations**, advising on **complex EPC and infrastructure projects** across India and abroad. His expertise covers **contract administration, claims preparation and evaluation, delay and disruption analysis, risk management, dispute resolution and project planning**.

Amit has extensive experience working with **FIDIC and other international standard forms of contract**, and has been involved in advising **employers, contractors, and consultants** on large and complex projects across multiple sectors including **transportation, oil & gas, power, industrial, and commercial developments**.

He is also an **experienced trainer** and regularly conducts **workshops and capacity building programs** on **FIDIC contracts, contract management, claims and dispute resolution** for professionals in the construction and infrastructure industry.

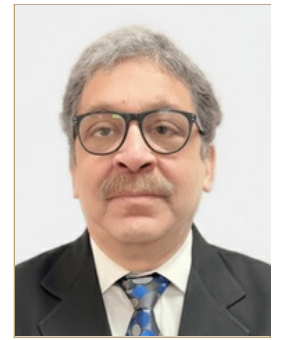
Key Areas of Expertise

- Contract Administration and Interpretation
- Claims Management (EOT, Cost Claims, Disruption Claims)
- Delay Analysis (TIA, APAB, WSA, CAB, RLPA)
- Risk Allocation and Contractual Liabilities
- Dispute Avoidance Boards (DAB) and Arbitration Support
- Project Planning, Scheduling and Controls
- Tender and Contract Strategy
- Expert Advisory and Independent Expert Services
- Training and Capacity Building on FIDIC Contracts

SPEAKER'S PROFILE

Arun Zutshi

Director (Contract Management), Protecon BTG | B.E. (Mechanical), MNNIT Allahabad



Professional Skills

- Program / Project Management & Controls Profit & Loss Management
- Project Contract Management
- Project Planning, Scheduling & Monitoring Project Cost Engineering & Management Corporate Planning & Monitoring
- Strategic Visioning & Alignment
- Governance Structuring
- Benefits Management & Analysis
- Stakeholder Management & Analysis
- Dispute Resolution & Analysis
- Risk Management & Analysis
- Qualitative / Quantitative Risk Analysis
- Change Management & Analysis
- Communication Management & Analysis
- Conflict Management & Interpersonal Skills Procurement & Tendering Processes
- Contract Negotiation & Administration
- Project Management Systems & Procedures Quality Management (QA / QC)
- Budget Preparation & Control
- Invoice Preparation / Certification
- Manpower Planning & Analysis
- Manpower Recruitment & Performance Review Reporting & Forecasting
- Asset Capitalization & Project Closeout

Computer Skills

- MS Office(Word/ Excel / PowerPoint)
- MS Project
- P3 & Primavera
- SAP / ERP Platform

Career Summary

Arun is a **Contracts Management Professional** with over **40+ years** of multi-sector EPC **contract** experience and multi-cultural exposure.

Arun has worked with growing organisations focused on continuous development, directing and leading **teams** in a fast-paced, result-oriented environment to achieve overall corporate and business objectives, effectively utilising his professional experience, including **heading** a Business Vertical, managing the **P&L (Profit & Loss)** for EPC Project Operations, and EPC Project Execution in India and abroad.

Arun has over **40+ years** of rich experience in executive and general management, delivering EPC responsibility for business development, implementation, and execution of projects, including **Project Management, Engineering, Supply Chain, Construction, and Commissioning**, through multiple project teams at multiple sites in India and abroad.

The responsibilities delivered by Arun include:

- Heading Business Verticals, including acquiring and executing business.
- Business Development, Marketing, Sales, and Proposal Management for EPC/LSTK and Consultancy Services' Contracts.
- Management of **P&L** for EPC Project Operations, including presentations to the Board of Directors.
- Managing the achievement of **top-line and bottom-line** targets for the Business Unit (SBU) by controlling the day-to-day commercials and operations for all projects.
- Formulating strategies to set up and manage complex, matrix-type global project organisations.
- Exposure to **high-technology** environments.
- Project Management, Project Engineering, and Project Control of EPC Contracts.
- Turnkey (LSTK) Projects and Consultancy Services' Contracts for both Greenfield and Brownfield Projects.
- Multi-sector expertise, providing a broader vision of industries in India and abroad, including **Refineries, Oil & Gas, Petrochemical Plants, Water & Waste Management, Chemical Industries, Mineral Beneficiation, Power, Steel, Cement, Collieries, and Material Handling Plants**.
- Multi-cultural exposure, having worked in or with clients and contractors from **India, France, Germany, Japan, Russia, the USA, the Netherlands, Italy, Korea, Sri Lanka, Iran, South Africa, Zambia, the Middle East, and Oman**.
- Managing cross-functional personnel/teams, including Task Forces, for project execution.
- Influencing and motivating stakeholders and employees.
- Implementing quality procedures as per ISO and/or Good Engineering Practices.
- Commitment to, and ensuring, HSE compliance and enforcement.